

PIPELINE NEWSLETTER

JUNE 2020

June 2020 – Business Development Update

Hello Brothers and Sisters,

I sincerely hope you and your families are safe, healthy and doing well during this very difficult time. I do not think anyone could have predicted COVID-19 happening and the destructive effects that have followed with relation to health and the overall economy. COVID-19 has had a devastating impact to our construction industry, and we have seen the biggest impact with relation to our Spring 2020 shutdown schedule which has been drastically reduced due to Covid-19. I do feel we will get through this global pandemic together and come out stronger on the other side as #488 members and ultimately as Canadians.

I would like to give you a brief update on some progress and success the Business Development Department has been making with relation to new companies and man hours for Local #488. Over the past 18 months, we have been able to sign 9 new contractors who are now signatory with Local #488 and these 9 contractors have contributed over 150,000-man hours for Local 488. A couple of the successes are listed below:

1. LCR Mechanical – LCR is a predominantly commercial and institutional plumbing contractor and we were able to sign them to the ICI agreement in August of 2019. Fortunately, the projects LCR were working on throughout Covid-19 were not affected and thus our members were able to continue working. Currently they are employing 13 UA members and to date they have accrued 20,000 new man hours for Local #488.
2. Connect Group – Connect Group is an Industrial contractor who performs shutdowns and project work in the oil sands. They are also currently building a fab shop in the Nisku area. We have completed a couple successful projects at Suncor Base plant, and they have a new project coming up at Syncrude starting on July 15, 2020. Once the fab shop is completed, we will also start doing Fabrication out of this new location. To date, this contractor has provided just over 30,000-man hours to our membership.
3. Axiom Industrial – We were able to sign Axiom to the ICI agreement in late April 2020, right in the middle of COVID-19, which was a real success during this difficult time. Axiom mainly works in heavy and light commercial and Institutional work scopes. We currently have two projects in progress: 1. The Canada Bread Project near our Union hall 2. The Amazon building by the airport. Both projects are going very well, and we are showing the new contractor the value, quality, safety and workmanship that our 488 members possess. The contractor is very pleased, and I would like to thank all the members on these two projects for their excellent work! To

date, we currently have 8 UA members employed and they have contributed 2,500-man hours for Local #488.

Pittsburgh Shell Cracker Job (Great Arrow Builders):

I am also handling this project and I am in weekly communication with Local #449 and Great Arrow Builders on the possibility of our Canadian #488 members being able to return to work. I will continue to update all members who currently have active Visa's on the possibility of going back to work in Pittsburgh. I sent out a very informative e-mail to all the members who were working down on the Pittsburgh project concerning: 1. Cheque from Credit union. 2. Access to Retirement Security Fund (Annuity) that these members were contributing into. 3. Enhancement and improvement of health and welfare hour bank at local #488. 4. Possibility of going back to work on the Pittsburgh project. If you worked on the Pittsburgh project and did NOT receive this email, please e-mail myself at cody.telford@local488.ca and I will forward you the e-mail with all of the pertinent information and contact numbers. I also want to thank all our members who worked on the Pittsburgh project. I realize it was not the best conditions but from all the feedback I have received everyone was very impressed with all the Canadians. Your skill set, quality, safety and workmanship were very evident to everyone on the Pittsburgh Project! Great Job #488 members!!

Heartland Petro Chemical complex (IPPL):

Working alongside Business Manager Rod McKay and assistant Business Manager Rodney Carlson, we were finally able to negotiate a successful deal to get our members on the IPPL project. Currently we have 3 contractors that will be working on the IPPL site (Fluor, BFI and Chemco). As many of you know this was a predominantly non-union construction site and the largest new construction scope in the province. We are very pleased to get our signatory contractors and most importantly our members on this site at a competitive package for our membership. I strongly feel this is the door we needed to open, and we needed to gain a presence on this IPPL site so that we can effectively show the client (IPPL) that the UA is the better option when compared to CLAC. Our quality, safety, pride and work ethic will far out way our CLAC competition. This will also help us to gain leverage on the upcoming Canada Kuwait project across the river from IPPL. I would also like to thank Business Agent Pascal Contant for his excellent work on implementing these contractors and members on the IPPL site. To date we have only received positive feedback from IPPL. Lastly, I would like to thank our members who have been dispatched to this project! Keep up the good work and I am sure our competitive advantage will show over CLAC.

Thank you for taking the time to read this newsletter

Fraternally Yours,

Cody Telford

Business Representative

Local #488